

**Corporate Consultants Inc.**  
**Buyer Profile**  
*Confidential*

Name \_\_\_\_\_

Company name \_\_\_\_\_

Telephone number(s) \_\_\_\_\_

Facsimile number \_\_\_\_\_

Email address \_\_\_\_\_

Address \_\_\_\_\_

Present occupation or business \_\_\_\_\_

Other experience, skills, licenses, or certifications that may be relevant \_\_\_\_\_

Have you owned a business before? \_\_\_\_\_

Have you purchased a business before? \_\_\_\_\_

Type of business preferred 1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

How much do you plan to work in the business?

\_\_\_\_\_ none or minimal \_\_\_\_\_ part time \_\_\_\_\_ full time

Will other family members work in the business? \_\_\_\_\_

Location preferred \_\_\_\_\_

Minimum "owner benefit" or "net cash flow" that you require \_\_\_\_\_

Cash available to invest in a business \_\_\_\_\_

When are you most likely to buy a business?

\_\_\_\_\_ within 3 months \_\_\_\_\_ 3-6 months \_\_\_\_\_ 6-12 months \_\_\_\_\_ 12+ months

How long have you been looking for a business?

\_\_\_\_\_ 0-1 month \_\_\_\_\_ 2-6 months \_\_\_\_\_ 6-12 months \_\_\_\_\_ 12+ months

Will there be other owners/investors? \_\_\_\_\_ If so, who? \_\_\_\_\_

What type(s) of financing of the business purchase will you consider?

\_\_\_\_\_ all cash purchase \_\_\_\_\_ seller note \_\_\_\_\_ SBA-guaranteed bank loan

\_\_\_\_\_ purchase by your retirement account(s) \_\_\_\_\_ home equity loan

\_\_\_\_\_ other third-party financing: \_\_\_\_\_

Other comments \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

**Please fax completed form to Corporate Consultants at 727-474-9806.**